



RETAIL SALES CONSULTANT

An exciting opportunity exists at Smitty's Furniture where ***Every Home is a Possibility of Comfort and Inspiration!***

Smitty's Furniture is a family business that began over 60 years ago and operates stores in Hanover and Cambridge. We are passionate about serving our customers by offering a unique furniture shopping experience from the time a customer walks into our showroom right through to delivery of the furniture.

We offer a fun and flexible work environment and provide many opportunities for our staff to excel at what they do and continually develop their skills. We have well-established values and practices reflected in the term H.E.A.R.T. which stands for ...

Honesty, Empathy, Attitude, Respect and Trust.

We are currently looking for full time sales professionals in both locations who are friendly and excel at building lasting relationships with customers. If you thrive on helping others, are very creative, and have a passion for interior decorating and design, then this position is right for you!

Primary responsibilities will include providing furnishing and decorating solutions, following up on customer open orders and attaining monthly sales and performance goals.

You should possess the following attributes

- Two to three years retail sales experience, not necessarily in the furniture industry
- Excellent communication skills, both verbal and written
- Good colour, decorating and creative skills
- The ability to organize, plan and pay attention to detail
- A commitment to continuous learning in areas such as product knowledge, room design and selling skills

You will be required to work most weekends and possibly one evening each week. Compensation will be an hourly wage plus a sales incentive and annual bonuses tied to performance. We also offer a comprehensive benefit package.

Please email resume, including cover letter to:

Bryan Huck, CGA
President

careers@smittysfurniture.com